

OCCUPATIONAL QUALIFICATION REAL ESTATE AGENT: SAQA 118714 [150 CREDITS] NQF4



Top News

Note: This summary is the basis of the iSiKolo Programme- every SDP has their own methodology as approved for their Accreditation with QCTO.

This qualification is made up of compulsory Knowledge, Practical Skills and Work place evidence [WOE] modules.

BLOCK 1:

Knowledge Modules

333402-000-00-KM-01, Legislative and Regulatory Framework, Level 4, 7 Credits.

333402-000-00-KM-02, Ethical Business Principles, Level 5, 8 Credits.

333402-000-00-KM-03, Developing Relationships, Level 4, 7 Credits.

333402-000-00-KM-04, Brand Reputation, Level 4, 3 Credits.


333402-000-00-KM-05, Property and Real Estate Services, Level 4, 8 Credits.

333402-000-00-KM-06, Financial Business Principles, Level 4, Level, 5 Credits.

Total number of credits for Knowledge Modules: 38

Duration 7 full days classroom or webinar based plus 3 weeks to complete assignments.

All of the days must be attended or learner will restart at an additional cost to the learner.



Accreditation Number: 01-QCTO/SDP061023102326

Head of Institution

Organisation Unique ID: 2006/188160/23

Accreditation Unique ID: SDP061023102326

Fantasia Nails cc

MODULE 2/BLOCK 2

Practical Skill Modules

333402-000-00-PM-01,

Employ Macro Trends to Develop Contracts in line with Client Needs and Comply with Legislation, Level 4, 7 Credits.

333402-000-00-PM-02,

Apply Ethical Principles in the Interest of all Stakeholders, Level 5, 8 Credits.

333402-000-00-PM-03, Build Proficient and Sustainable Client Relationships, Level 4, 6 Credits.

333402-000-00-PM-04,

Develop and Maintain a Personal and Professional Brand Through Innovation and Continuous Improvement, Level 4, 3 Credits.

333402-000-00-PM-05, Perform Property and Real Estate Duties Resulting in Successful Transactions, Level 4, 8 Credits.

333402-000-00-PM-06, Implement Sound Financial Practices to Achieve Personal and Business Objectives, Level 4, 5 Credits.

Total number of credits for Practical Skill Modules: 37

Duration 6 full days classroom or webinar based plus 3 weeks to complete assignments

All of the days must be attended or learner will restart at an additional cost to the learner.

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ON COMPLETION OF BLOCK 1 AND 2

STEPS TO FOLLOW:

1. Join a real estate agency
2. Apply for a Fidelity Fund Certificate [FFC] at the PPRA
3. Job shadow for 6 months under the mentorship of a full status property practitioner/principal
4. Return to training provider for block 3
5. Mentorship agreement to be signed by employer and sent to iSiKolo

Work Experience Modules

333402-000-00-WM-01, Procedures to Identify the Property and Real Estate Environment and Comply with Legislative and Regulatory Framework, Level 4, 13 Credits.

333402-000-00-WM-02, Processes and Procedures for Applying the Code of Conduct and Adhering to Ethical Business Principles, Level 5, 15 Credits.

333402-000-00-WM-03, Procedures to Build Internal and / or External Client Relationships and Databases, Level 4, 12 Credits.

333402-000-00-WM-04, Procedures to Provide Strategic and Operational Consulting Service, Level 4, 9 Credits.

333402-000-00-WM-05, Practices to Manage the Property and Real Estate Function, Level 4, 15 Credits.

333402-000-00-WM-06, Process to Apply Financial Business Principles, Level 4, 11 Credits.

Total number of credits for Work Experience Modules: 75

Duration 2 full days classroom or webinar based plus 3 days to assemble
All of the days must be attended or learner will restart at an additional cost to the learner.

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On completion of block 1, 2 and 3 a statement of results will be issued by the training provider

These will be uploaded to QCTO for verification

Once verified the learner can write the EISA

The external summative assessment will be conducted through an evaluation of practical tasks and theoretical questions at an assessment centre accredited by the QCTO and conducted by an assessor registered by the assessment quality partner [AQP]. The assessment will take place over a minimum of one (1) day.

The cost for the EISA will be an additional cost to the learner.

Certification:

Certification will take place on completion of the EISA.

QCTO will issue the certificate.

iSiKolo will collect from QCTO and distribute to learner via courier.

iSiKolo- School of Learning SSeta 9972

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Shop 103, Ipic Shopping Centre, Langeberg Road & Verdi Blvd, Sonstraal Heights, Cape Town, 7550

[entrance on the outside of centre]

www.isikolo.net

OFFICE HOURS: Weekdays 08h30 – 16h00 and Fridays we close at 15h00.

Public Holidays, CLOSED.